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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703 525 9565

STATISTICS FOR THE MONTH OF MARCH 1989

A summary of shipment statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory shipments

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Issued: May 10, 1989

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**
January	336,682	354,840	-5.1	270,147	282,499	-4.4	606,829	637,339	-4.8
February	327,894	320,350	+2.4	275,663	261,891	+5.3	603,557	582,241	+3.7
March	375,171	334,094	+12.3	294,516	283,191	+4.0	669,687	617,285	+8.5
3 Months	1,039,747	1,009,284	+3.0	840,326	827,581	+1.5	1,880,073	1,836,865	+2.4
April		329,060			266,628			595,688	
May		316,767			273,281			590,048	
June		332,697			290,034			622,731	
6 Months		1,987,808			1,657,524			3,645,332	
July		286,758			256,561			543,319	
August		289,580			272,941			562,521	
September		321,352			272,864			594,216	
9 Months		2,885,498			2,459,890			5,345,388	
October		380,810			308,139			688,949	
November		307,417			259,325			566,742	
December		382,744			306,136			688,880	
YEAR-END		3,956,469			3,333,490			7,289,959	

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1989	1988	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS 1989	1988	%Chg.
January	9,111	9,003	+1.2	1,684	1,335	+26.1
February	9,053	8,967	+1.0	1,518	1,384	+9.7
March	10,704	10,630	+0.7	2,711	1,595	+70.0
3 Months	28,868	28,600	+0.9	5,913	4,314	+37.1
April		9,043			1,698	
May		8,808			1,505	
June		9,748			1,857	
6 Months		56,199			9,374	
July		7,641			1,296	
August		7,872			1,674	
September		8,662			1,593	
9 Months		80,374			13,937	
October		9,399			1,694	
November		8,700			1,609	
December		10,209			1,755	
YEAR-END		108,682			18,995	

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters.

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg**
January	178,465	157,210	+13.5	14,775	15,095	-2.1	22,655	27,685	-18.2
February	148,075	134,270	+10.3	12,890	12,790	+0.8	23,940	24,050	-0.5
March	135,190	147,965	-8.6	9,785	11,910	-17.8	28,252	24,565	+15.0
3 Months	461,730	439,445	+5.1	37,450	39,795	-5.9	74,847	76,300	-1.9
April		124,910			7,755			20,885	
May		118,490			8,460			29,575	
June		138,545			10,640			30,890	
6 Months		1,283,120			66,650			157,650	
July		163,550			14,890			27,150	
August		200,730			22,565			23,945	
September		254,035			32,085			24,680	
9 Months		1,439,705			136,190			233,425	
October		251,855			27,210			23,090	
November		223,035			22,785			17,045	
December		177,570			17,600			19,535	
YEAR-END		2,092,165			203,785			293,095	

GAS & OIL BOILERS

MONTH	GAS BOILERS 1989	GAS BOILERS 1988	GAS BOILERS %Chg.	OIL BOILERS 1989	OIL BOILERS 1988	OIL BOILERS %Chg.
January	14,149	16,694 (r)	-15.2	8,821	11,848 (r)	-25.5
February	10,698	11,102 (r)	-3.6	7,234	6,030 (r)	+20.0
March	11,310	12,017 (r)	-5.9	9,390	9,677 (r)	-3.0
3 Months	36,157	39,813	-9.2	25,445	27,555	-7.7
April		6,834			6,525	
May		9,974			6,728 (r)	
June		15,140			11,472	
6 Months		71,761			52,280	
July		14,010			9,597	
August		20,347			14,575	
September		28,423			19,053	
9 Months		134,541			95,505	
October		32,057			20,469	
November		25,785			16,235	
December		18,937			11,995	
YEAR-END		211,320			144,204	

(r) Revised

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg**
January	9,850	9,280	+6.1	6,030	4,400	+37.0	15,880	13,680	+16.1
February	6,340	4,240	+49.5	3,180	2,360	+34.7	9,520	6,600	+44.2
March	5,080	5,850	-13.2	4,870	4,450	+9.4	9,950	10,300	-3.4
3 Months	21,270	19,370	+9.8	14,080	11,210	+25.6	35,350	30,580	+15.6
April		4,990			3,690			8,680	
May		6,480			5,180			11,660	
June		8,540			5,830			14,370	
6 Months		39,380			25,910			65,290	
July		5,770			5,720			11,490	
August		8,880			4,610			13,490	
September		16,050			8,090			24,140	
9 Months		70,080			44,330			114,410	
October		12,670			7,480			20,150	
November		12,030			7,210			19,240	
December		13,090			6,310			19,400	
YEAR-END		107,870			65,330			173,200	

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS

MONTH	VENTED ROOM HEATERS 1989	1988	%Chg.	UNVENTED ROOM HEATERS 1989	1988	%Chg.
January	3,413	3,613	-5.5	7,123	10,321	-31.0
February	3,286	2,173	+51.2	3,647	3,653	-0.2
March	4,568	4,824	-5.3	15,738	6,159	+155.5
3 Months	11,267	10,610	+6.2	26,508	20,133	+31.7
April		4,534			12,133	
May		6,227			17,220	
June		9,757			21,356	
6 Months		31,128			70,842	
July		7,654			16,271	
August		8,618			15,131	
September		11,849			24,744	
9 Months		59,249			126,988	
October		15,028			32,609	
November		10,432			20,476	
December		6,717			22,088	
YEAR-END		91,426			202,161	

OTHER HEATING EQUIPMENT

MONTH	GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a)			GAS FLOOR FURNACES		
	1989	1988	%Chg.	1989	1988	%Chg.
January	19,069	17,578 (r)	+8.5	1,098	1,217	-9.8
February	19,800	18,998	+4.2	693	930	-25.5
March	23,426	24,693	-5.1	1,249	1,178	+6.0
3 Months	62,295	61,269	+1.7	3,040	3,325	-8.6
April		22,058			1,076	
May		21,963			1,592	
June		21,133			2,092	
6 Months		126,423			8,085	
July		18,602			1,015	
August		19,384			1,726	
September		18,268			2,021	
9 Months		182,377			12,847	
October		19,232			3,599	
November		18,391			1,734	
December		15,518			2,120	
YEAR-END		235,518			20,300	

(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.
(r) Revised

GAS UNIT HEATERS AND DUCT FURNACES

MONTH	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
	1989	1988	%Chg.	1989	1988	%Chg.	1989	1988	%Chg
January	15,019	13,557	+10.8	937	884	+6.0	2,063	1,638	+25.9
February	12,673	11,221	+12.9	1,133	831	+36.3	1,723	1,774	-2.9
March	12,971	6,652	+95.0	902	628	+43.6	1,857	1,028	+80.6
3 Months	40,663	31,430	+6.2	2,972	2,343	+26.8	5,643	4,440	+27.1
April		5,794			566			1,092	
May		5,608			696			1,325	
June		11,844			573			982	
6 Months		54,676			4,178			7,839	
July		10,289			581			631	
August		15,834			1,063			1,306	
September		19,789			1,124			1,635	
9 Months		100,588			6,946			11,411	
October		16,909			1,171			1,879	
November		19,643			1,170			2,298	
December		21,989			1,189			2,414	
YEAR-END		159,129			10,476			18,002	